



Introducing

OSIPOS V9.4 and OSIWin Suite



OSIPOS V9.4 and OSiWin Suite

In the following pages we would like to introduce you to the latest version of OSIPOS

OSIPOS Version 9.4

and the components of the new

OSiWin Suite

- ◆ OSIPOS EFTPOS Integration Module
- ◆ OSIPOS General Ledger Export
- ◆ OSIPOS Retail Order Import System
- ◆ OSIPOS Sales and Budgets
- ◆ OSIPOS ScoZz Central
- ◆ OSiComs Server and Client
- ◆ OSIPOS WebSync Server and Client
- ◆ OSIPOS WebSync SQL Server
- ◆ OSIPOS WhatsGoinOn
- ◆ OSIPOS WGO HTML

OSIPOS Point of Sale software is celebrating 25 years and is constantly progressing to provide for the needs of Australian retailers. Being guided by inventive surf, fashion and sport retailers in particular, this program has developed to have a major presence in these retail areas

Proudly Australian owned and Australian written, OSIPOS Point of Sale Software is based in Perth, Western Australia, with representatives in Victoria, New South Wales and South Australia supporting a vast client base throughout Australia and New Zealand



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OSIPOS Version 9.4—Current Version



OSIPOS Version 9.4 is the current version for general users. It breaks the barrier and offers unlimited stock lines, unlimited sales history records, unlimited customer and supplier records. It is the basis for the new **OSIWin Suite** and offers all reports printing to laser and/or screen. In Head Office and branch situations, all your stock information, sales figures, gift vouchers, credit notes, customer accounts, VIP loyalty information as well as the general supplier details and purchase orders are transferred via streamlined and synchronized Internet-based communications.

Here are just some of the features you will benefit from

POS Retail cash, charge, lay-by sales, add new customer, fast search for customers, 5-way search for stock lines, issue and redeem gift vouchers and credit notes, suspension and cancellation of sales, discount authorization facility, discount by % and \$ per line and bulk, auto or manual pricing, on-sale price detection, enter manual comments on docket, 40 column receipt, or A\$ invoice on pre-printed professional invoices, multiple payment tender type—cash / credit cards / cheque / direct debit / credit note / gift voucher, foreign currency conversion, integrated EFTPOS, ability to disable profit and margins at tills, automatic check for disputed accounts or accounts over credit limit, barcode reader capability, automatic updating of stock-on-hand, gross sales and margins, units and values

INCOME AND EXPENSES CONTROL Customer account payments, automatic updating of customer accounts and cash position, fast search by customer name and code, gross / nett / settlement discounts, pre-payments to customer account, easy payment dispersal and multiple tendering, 30 user-defined sundry income accounts, 30 user-defined sundry expense accounts

END OF DAY Easy entry of daily banking, multiple banking sessions and consolidation of banking sessions to final tally, reporting include cheques, breakdown of all tender types including credit cards / notes / coins, distinguish bankable and non-bankable monies, standard and variable float, overs and unders tracking by payment type by day, week, month, end of day re-stocking, performance reports

LAY-BYS Sales, payments, auto deposit calculation, auto due-date, ability to edit or cancel, delayed pickup, location tracking, customised lay-by conditions and store logo on receipts

CASHIERS 500 across stores, ID logged against each sale and line, staff logon-logout, 3 types of staff accounts, discount authorization by cashier

CUSTOMERS Add, modify and delete customer details, fast search access by name or code, lay-by, charge accounts with variable terms, 6 account and category styles, disputed account and credit limit management, price class, variable % discount, on screen sales history, transaction posting facility, automatic overdue account charge generation, pre-payment option, easy payment dispersal, open item or balance forward accounting

CUSTOMER LOYALTY PROGRAM Ability to scan customer loyalty barcoded cards at POS, track customer details including all sales, birthday, gender, interests / hobbies / profession / preferred clothing sizes, link customers to their favourite clubs / charities and reward club by commission on members sales, loyalty points on \$/point redeemable at POS, loyalty by % discount per customer, exclude price class—eg on sale, provides excellent detail for advertising in-house or with external marketing bureau

SUPPLIERS Add, modify and delete customer details, fast search access by name or code, 6 account and category styles, disputed account and credit limit management, settlement % advice, variable credit terms, on-screen transaction enquiry with individual invoice purchasing details, on-screen account status, user-defined dissections with history enquiry by month, transaction matching, easy payment dispersal, automatic payments

There is an enormous range of reports available including historical, current, investigative, budgeting, forecasting ... just ask for a Management Reporting Guide



OSIPOS Version 9.4—Current Version



**This is just the tip of the OSIPOS iceberg !
In the following pages you will see all the NEW systems
available**

PURCHASE ORDERS / BUDGETS 4 year purchase budget by month, modify budgets, shows total yearly budget, on screen order / budget comparison Add, modify and delete purchase order, fast search by supplier name and code, automatic / manual generation of orders, records Cashier ID, order date, customer order, delivery type, delivery date and instructions, multiple stock search facility, multi-size and colour ordering, ability to set future retail price and print barcodes at time of order., automatic re-ordering quantities and levels with on-screen modification for all or select suppliers

STOCK MANAGEMENT True multi-size and multi -colour stock control, add, modify, delete stock lines, hypertext search facility, 5 level stock lookup include barcode, 5 tier stock categorization, 16 different colours per stock item, unlimited size ranges, season and purchase flag options, 5 level pricing structure including multiple tax ranges, last and average costings, group and branch costing selection, markup % calculation for selling prices, markdown recording, pricepoint by colour, re-order quantities and levels, on-sale price maintenance, automatic generation of barcodes by size and colour, barcodes designed for your business, automatic importing of selected supplier's information including the Surf Range Import system—supplier code, barcodes, colours, sizes, descriptions, quantity/pack breakdowns, cost price and RRP

STOCK RECEIVING Automatic printing of barcodes and receiving log, updating cost and 5 selling prices, batch code control with costings, manual receive or receive off purchase order created in OSIPOS or new OSIPOS Retail Order Import System, updating or purchase order details, automatic cancellation of backorders in total or by line, automatic updating of creditors, cut-off control for forward orders, change stock item descriptions, specify number of labels to print, purchase dissection updating including freight and insurance breakdowns, automatic dispersal of freight across incoming stock, foreign currency conversion, ability to set forward selling price

RETURN TO SUPPLIER Manages over supplied / over charged or damaged stock, customer repairs and replacements, stock enquiry for RTS stock items, customer enquiry for RTS items, RTS reporting by supplier, customer, stock item, date or reference with full search criteria, receives either a credit, replacement (with same or different stock item) or customer repair, automatic updating to creditors

STOCK TRANSFERS Stock movement control via transfers in / out, store to store, automatic updating between Head Office and branches, transfer slip printing, and transfer via hand held data capture unit

STOCKTAKES Ability to stocktake using hand held data capture units from both OSIPOS and supplier barcodes, or print stocktake forms and record via manual stocktake entries, stocktake exception and variance analysis, automatic stocktake update within multi-store environment

BARCODE PRINTING A wide range of barcode designs can be printed either to dot matrix or dedicated thermal barcode printers on labels or swing tags showing: company name, supplier code, stock code, description, size, colour barcode, batch and cost code, RRP (information printed varies with the type of printer and labels in use

HEAD OFFICE AND BRANCH CONSOLIDATION SYSTEMS Multi-warehousing stock enquiry by locations, size and colour, inter-store transfer facility, inbuilt Internet-based communications between multi-store locations via OSICOMS and OSIWebSync, automatic updating for all stores of stock / transfers / sales /customers /VIP Loyalty data/ suppliers / cashiers, auto compression and encryption of all data transmitted, inter-store password protection / security on all sessions, communications log and updating report, full reconciliation system for gift vouchers, credit notes, inter-store automatic transfers, stock, debtors

**There is an enormous range of reports available including
historical, current, investigative, budgeting, forecasting
... just ask for a Management Reporting Guide**



OSIPOS EFTPOS Integration Module



Imagine ...

Your customers are 5 deep, tapping their feet waiting to be served
there is only one EFTPOS machine
shared by all the staff

and it's a 3-step process to do the sale in OSIPOS then manually put it through EFTPOS
then finalise the sale in OSIPOS once you know the transaction has been approved

Do you realise it would be **MUCH CHEAPER** and **FASTER** to install the **OSIPOS EFTPOS Integration Module**

We understand the problems you are facing

- ◇ A normal phone line **costs you every time you connect** for an EFTPOS transaction
- ◇ A normal phone line **costs you rental each month** for the service
- ◇ The **mistakes** made by this 3-step "dance" **cost you time** in tracking down monetary issues
- ◇ If you have **multiple stores**, this is even worse and **can take hours even days**

The **OSIPOS EFTPOS Integration Module** helps you provide that extra level of customer service while increasing efficiency for your business

By integrating your EFTPOS machine directly into OSIPOS your sales are all controlled in one streamlined process

Using broadband internet with modems/routers will also decrease your monthly costs and your wise investment will be well rewarded

When used in the Head Office and branches situation, all the transactions are controlled instantaneously via OSICOMS and WebSync

The **OSIPOS EFTPOS Integration Module**

- ◇ offers **faster customer service**
- ◇ **dramatically decreases the time wasted** on following up issues
- ◇ offers **cash out** as an additional service to customers
- ◇ Makes **balancing at end of day** a much **less complicated and time-consuming process** when staff are tired and waiting to go home

OSIPOS General Ledger Export



Throw away the
calculator and
spend more time
doing the things
you enjoy

OSIPOS is NOT an accounting package ... never has been ... never will be

However **our aim is to provide a fully-rounded business solution** for our clients. So to take the pressure off and help make your business procedures less complicated

OSIPOS has designed a **NEW** specialized **General Ledger Export** module that will simply and quickly extract the figures you need on a daily, weekly, or monthly basis into MYOB or QuickBooks

The **OSIPOS General Ledger Export** module collates an output data file that is suitable for importing into an external accounting package. For example it will export:

- ◇ into **MYOB** or **QuickBooks**
- ◇ all your **daily sales figures**
- ◇ **tender types**, cash, charge, EFTPOS, direct debit, credit cards, gift vouchers , credit notes discounts
- ◇ other **sundry income and expenses**, for example income for customer repairs, hire
- ◇ **customer accounts**, including charge credit accounts, payments, journal entries, lay-bys
- ◇ **cost of goods** including stocktake information
- ◇ **supplier accounts**, including invoices, payments, journal entries
- ◇ in either **summarised** or **individual transaction** format
- ◇ into your accounting package **chart of accounts**
- ◇ for a **single store**, or **Head Office with individual branch figures**

The **OSIPOS General Ledger Export** module

- ◇ Immediately **identifies un-balanced transactions**
- ◇ Accounts for **float adjustments**
- ◇ You can **pay off supplier accounts** in OSIPOS if you wish and the GLE will export the entry direct
- ◇ Allows control through **multiple bank accounts** for individual sites
- ◇ Simply and quickly adds **another site's data**
- ◇ Produces an **investigative audit report** if needed

OSIPOS Retail Order Import System and Distribution



The **OSIPOS Retail Order Import System** helps you select style ranges, create and control purchase ordering including style allocations across multiple branches, incoming supplier confirmations and credits for a single store through to international buying groups all from the comfort of your favourite chair

Then when the stock arrives the **OSIPOS Distribution Model** takes over. The head office/warehouse calls up purchase orders into the Distribution Model which prints picking slips, transfer slips and keeps record of your delivery box numbers. The final processing receives the stock, prints barcodes (if required) in pack breaks by stores and automatically transfers the stock in OSIPOS to its destination

- ◇ **Schedule automatic downloads** of style ranges and catalogue pictures (where available) from each of the major supporting brands (email notification available) or download from the OSIPOS web site
- ◇ **Range information includes** supplier style code, description, size, colour, delivery availability by month, season, pack breaks, barcodes (including international) and pictures !
- ◇ **View catalogue pictures** as you select your purchases (where provided by the supplier)
- ◇ **Import only the ordered lines** or complete ranges direct into OSIPOS
- ◇ **Add new size ranges** on the fly
- ◇ **Unlimited stock lines** in the stock base
- ◇ **Simple linking** between Brand stockbase and your OSIPOS stockbase with ability to clone from a parent range
- ◇ **Pricing override** for RRP and costing by individual price level
- ◇ **Stockbase classification override** by department, sub-department, product, category and season
- ◇ **Automatically generated Lookup Codes** option with the first 3 letters of the brand, plus the category – for example BILTEE
- ◇ **Purchase Orders with pre-determined store splits** can be created by warehouse for branches and tracked by Supplier account numbers
- ◇ **Replicate complete Purchase Orders** or distribute using specific split % across other stores

- ◇ **Email orders** to your suppliers
- ◇ **On the fly calculations** for order values and quantities
- ◇ **Instant view** of the orders against a single line in a range across all branches
- ◇ **Generate summaries** on each style showing order number and delivery

Then the **OSIPOS Distribution Model** kicks in

- ◇ **Distribution by store** is based on your original purchase orders
- ◇ **Picking slips per store** are automatically produced
- ◇ **Quantity confirmations / adjustments** can be entered by staff
- ◇ **Stock is received** in OSIPOS
- ◇ **Box numbers** allocated for delivery can be recorded for each store
- ◇ **Stock can be automatically transferred** according to the store allocation
- ◇ **Barcodes are automatically printed** (if required) according to the style pack breaks and individual store allocation
- ◇ **Transfer slips** are generated on a store-to-store level
- ◇ **Remote store notification** of pending shipments

OSIPOS Sales and Budgets



OSIPOS Sales and Budgets allows management to control day-by-day, weekly or monthly sales and banking budgets for head office, branches and single stores, based on past year's figures. Nett earnings and budget shortfalls are two key factors in any business and these are quickly identified with the program.

Graphing individual store's performances will make this tool beneficial for managers and the data can be simply exported into **OSIPOS WhatsGoinOn**

- ◇ **Head Office with branches or single stores** will benefit from this program
- ◇ **3 year comparative budgets** by financial or calendar year
- ◇ **Prepare budgets** based on last year's sales with options to increase sales figure by specific % gross profit
- ◇ **Budgets can be refreshed daily or weekly** depending in management's requirements
- ◇ **Creates sales and banking budgets**, day-by-day, week or month for head office and branches
- ◇ **Shows net earnings**, net sales figure excluding or including GST , including gross profit \$ value and gross profit %
- ◇ **Identifies budget shortfalls** with MTG / YTG (month-to-go and year-to-go) figures to achieve gross profit (both \$ and %)
- ◇ **Colour coded** sales and balance figures include the tender transaction type and any unpaid balances
- ◇ **Import sales and banking budgets** from Excel (with options of including and excluding GST)

- ◇ **Populates and graphs budgets** for individual branches
- ◇ **Store logo** (jpg) can be set to appear on top of spreadsheets
- ◇ **Exports data** to Excel for printing and graphing

Then export into **OSIPOS WhatsGoinOn**

- ◇ **Simple export routine** into **OSIPOS WhatsGoinOn** saves time-consuming entering of individual figures

OSIPOS sCoZz CenTral



OSIPOS sCoZz CenTral is a sales reporting hub designed as a forecasting tool for buyers. Information covering three year's sales, inventory and movement, profit margins, stock on hand, stock sold and cost of goods sold is available in one screen. By comparing weekly, monthly, yearly and season-to-date figures you will have the basis for next season / year's purchasing at your fingertips.

OSIPOS sCoZz CenTral looks at the business as a whole and gives you a snapshot by category and division of what's moving and what's not. You can design a rolling inventory taking into account all the factors that will affect future buying plans

- ◆ **Quickly identify best sellers** and equally importantly worst sellers
- ◆ **Identify low stock holdings** so that you can quickly restock
- ◆ **Easily recognise trends** in sales between stores
- ◆ **Compare** weekly, monthly, yearly and season-to-date figures
- ◆ **Drill down and report** on total sales, by stores, then individual styles
- ◆ **Export your reports** to Excel where the data can be manipulated, formulated, and graphed to suit your needs
- ◆ **Install on any management PC** for marketing or buyers stations whether at head office or in a single store environment
- ◆ **Installed on a laptop** you can use **OSIPOS sCoZz CenTral** in the office and it automatically updates a copy for use off-site
- ◆ **All inventory / sales related reports** you can create in OSIPOS can be created in **OSIPOS sCoZz CenTral**
- ◆ **Fabric classifications** and tracking adds a new dimension
- ◆ **Information is maintained** by week and by month
- ◆ **3 year's comparative figures** available by calendar or financial year
- ◆ **Regularly updated** either on-line or as part of an unattended maintenance schedule driven by the **OSIPOS WebSync Server**
- ◆ **Users can design** streamlined, essential reporting that specifically suits the business

Use **OSIPOS sCoZz Central** to

- ◆ **Design your own ROLLING INVENTORY** that considers all the aspects that may impact on your future purchasing
- ◆ **Set up divisions** and the rolling inventory considers budgets, sales for last 5 years, gross profit, wages for all shops (taken from your accounting package) and last year's figures comparing likes to likes
- ◆ **Budgets become actuals** as months move on
- ◆ **Check department splits** to see what the inventory was, stock turns based on ideal beginning of month, budgets and sales, projections
- ◆ **Create graphs** for each of the shops

OSIComs Server and Client



OSIComs is a state-of-the-art, Internet-based program that provides a synchronous, stable communications platform between OSIPPOS head offices and their stores. In the event of a failed connection between sites, no actual data is lost. Once the connection is restored the missing data will automatically be sent from the clients and update head office. This replaces the overnight dial-up 'comms' sessions and runs in conjunction with **OSIPPOS WebSync**

To enhance the communications between management and stores is the built-in **OSIComs Interstore Messaging Service**

- ◇ **OSIComs Server** sits on the head office server and **OSIComs Client** is installed at all the branches
- ◇ **Ensures secure, authenticated, encrypted** data
- ◇ **Flexible activity updates** in user-defined time-sliced intervals, specific times or manual polling
- ◇ **100+ simultaneous active connections** between head office and branches
- ◇ **Unique OsiZDL** technology (zero data loss)
- ◇ **National or International**
- ◇ **Instant notification** to OSIPPOS Support Staff via email of any disconnection / errors for prompt action
- ◇ **Runs on dial-up or broadband** modems
- ◇ **Automatic error recovery** if connection is lost
- ◇ **Uses Internet connection** and the cost of a simple local call
- ◇ **Beneficial savings** in phone connection for local, STD, interstate or overseas branches
- ◇ **Activity log** shows current connections, stores offline, file transfers and updates

If you are running a Head Office and you are not running OSIComs and OSIWebSync you are SUCCESSFULLY ... WASTING MONEY !

OSIComs Interstore Messaging Service

- ◇ **Sends messages** to the stores or Admin (Admin can load the standalone OsiMessaging system)
- ◇ **'Return receipt' system** notifies the sender that the message was received and viewed
- ◇ **Branches can message** each other
- ◇ **Management / users can create groups** – for example: if the Manager sends a message to the branch he will know who has/hasn't read the message
- ◇ **After 20 seconds 'no receipt'** a failure notification will be sent to the sender

OSIPOS WebSync Server and Client



OSIPOS WebSync runs side-by-side with **OSIComs** controlling the preparation and processing of data transmissions between head office and branches. With its new design, the **WebSync** can deliver information to all stores as it occurs, reflecting inventory, orders, credit notes, gift vouchers in next to real time. Within minutes of a stock line being created at head office all shops have the information.

WebSync can be set to communicate at regular intervals—from every minute to 24 hours +. Of additional benefit is the automatic scheduling of maintenance procedures that must be performed out of business hours.

Just imagine the increase in productivity and decrease in your phone bill **OSIPOS WebSync**

- ◆ **Internet-based communication intervals** can be set from 1 minute to every 24 hours
- ◆ **OSIPOS WebSync Server** sits on the head office server with **OSIPOS WebSync Client** installed at the branches
- ◆ **Operations Progress Event Log** displays current and scheduled procedures
- ◆ **Restocking** can now be performed as many times as required per day
- ◆ **Store Transfers** are updated in the next session
- ◆ **Gift Vouchers and Credit Notes are global** with a master list held at head office
- ◆ **All shops are immediately notified** on issue or redemption of gift vouchers and credit notes—providing maximum security
- ◆ **VIP loyalty cards** can be used in any of the stores
- ◆ **Customer Accounts** can be used across any of the stores
- ◆ **Overseas and Australian sites** can have separate communications scripts
- ◆ **Special files** can be sent to and uploaded from individual stores at any time
- ◆ **WebSync is scheduled to turn off** for specific hours to allow maintenance, backups, automatic updates, end of month procedures etc

- ◆ **Instant data updates**
 - ◆ Addition / modification / deletion of stock lines
 - ◆ Stock receiving
 - ◆ Store transfers
 - ◆ All sales transactions
 - ◆ Gift Vouchers
 - ◆ Credit Notes
 - ◆ Price updates
 - ◆ Customer accounts (including charge, lay-by)
 - ◆ VIP Loyalty program information and accounts
 - ◆ Staff accounts
 - ◆ Supplier details
 - ◆ Supplier transactions
 - ◆ Purchase Orders
 - ◆ Staff Logon-Logoff
- ◆ **OSIPOS WinMacro** scheduled automatically so your data is regularly re-indexed
- ◆ **OSIPOS WinMacro** now includes sorting gift vouchers, credit notes and updates the **OSIPOS sCoZz CenTral** reporting hub
- ◆ **OSIPOS WhatsGoInOn, Retail Order Import System and Distribution Model, Sales and Budgets**, and **sCoZz CenTral** use **WebSync** to synchronise data from the stores

OSIPOS WebSync SQL Server



Is your reporting taking forever to process ?
Have you got years of data you need to keep because its still relevant ?
Are you controlling 20 or more shops ?

Is your OSIPOS system **EVER SO SLOW** ... yet you've just bought a new whiz-bang, state-of-the-art server ?

Bring your business into the 21st century

Here is the answer !

OSIPOS WebSync SQL Server software is designed specifically to enhance the speed of searching and reporting in OSIPOS for stores with years of history, or Head Offices controlling many branches. **OSIPOS WebSync SQL Server** can be used with OSIPOS Retail Order Import System and OSIPOS Scozz Central

By combining SQL software with **OSIPOS WebSync SQL Server** and your data, a basic inventory levels by totals report covering 35 stores now takes

LESS THAN 1 SECOND

What do you need to take advantage of this power?

- ◆ **MySQL Server software**—this is **FREE** , used internationally and your OSIPOS Representative or in-house IT specialist can set this up for you (guided by our OSIPOS Technical support team)
- ◆ **OSIPOS WebSync SQL Server software**
- ◆ **An OSIPOS Server** with plenty of hard drive space, or **an independent SQL Server**—just ask your OSIPOS Representative what will suit your business
- ◆ Use **OSIPOS WebSync SQL Server** with **OSIPOS Retail Order Import System** and **OSIPOS sCoZz Central**

**Just imagine
the time OSIPOS
will save you**



OSIPOS WhatsGoinOn



WhatsGoinOn is an online system that allows management to monitor sales vs targets, by dollar and unit values. From your office computer you can see at a glance “whatsgoinon” at all stores. This powerful, simple to use tool assists with team building and sales strategies. Budget figures can be imported from the **OSIPOS Sales and Budgets** program or any Excel spreadsheet

Then imagine ... sitting in your hotel room half way across the world connect to the Internet. On your company's web site, you can see up-to-the-minute **WhatsGoinOn** sales tracking and graphing

- ◇ **3 year comparative target figures** can be set up by calendar or financial year
- ◇ **Daily Targets** for each store
- ◇ **Sales targets** by dollar value and/or units
- ◇ **Figures cover all retail outlets**, including where head office is also a retail outlet, or you can select specific stores
- ◇ **Ideal marketing tool** for staff incentives
- ◇ **Identifies best sales person** for the day on the main window
- ◇ **Identifies slow-moving periods** where staff may need a gentle (or not so gentle) nudge
- ◇ **Flexible reporting** can be set up by management using *any individual, group, or combination of stockbase classifications* to monitor trends
- ◇ **Import data** from **OSIPOS Sales and Budgets**
- ◇ **Export data** to Excel
- ◇ **“Big Brother” concept** essentially, controlled at head office

		TOTAL		
		Target	Sales	%%
	GROUP	0	0	0.00
2	STH YARRA	0	0	0.00
3	MELB CITY	0	0	0.00
4	PADDINGTON	0	0	0.00
5	CHATSWOOD	0	0	0.00

- ◇ **WhatsGoinOn** runs on your business website and must be set up with full security
- ◇ **“Live” on the Internet** see **WhatsGoinOn** back at the office
- ◇ **Regularly updated** through OSIComs and OSIWebSync
- ◇ **Graphed** showing sales vs targets by hourly intervals and dollar value